



COLUMBIA PACIFIC BUSINESS FINANCE

THINK LIKE EQUITY. STRUCTURE LIKE DEBT.

Columbia Pacific Business Finance provides direct financing to emerging growth and middle market companies throughout the country. The fully capitalized fund offers flexibility and creativity to support its lending partners:

- Bridge, mezzanine, and venture debt solutions achieved through flexible term loan structures
- Private credit offerings to clients with financing needs not best met by traditional lenders
- Partners with high-growth companies that want to minimize equity dilution
- Accommodates clients in need of accelerated closing or innovative loan structures

Parent company Columbia Pacific Advisors manages \$3.1 billion¹ of alternative assets, including public and private equities, real estate, and direct lending.

LENDING OVERVIEW

- Target loan amounts: \$10 million to \$30 million
- Initial term: 1-5 years, with flexible amortization
- Time to close: 30-45 days
- Products: Senior secured term loans, delayed draw term loans, unitranche, and mezzanine debt
- Markets: Nationwide and open to financing across a wide range of sectors
- Structure: Low or no principal amortization, cash pay, PIK, equity/warrants situation specific
- Underwriting: Holistic approach considers current and future enterprise value, tangible and intangible assets
- Working relationship: Value add partner working towards a successful exit through value creation
- Flexible: Able to assess businesses in transition, focus on preserving value

REPRESENTATIVE TRANSACTIONS



\$9,500,000

REFINANCE EXISTING DEBT

Landfill and Transfer Station
California | May 2021

UNDISCLOSED

\$18,000,000

ACQUISITION CAPITAL

Payment Solutions Platform
Southeast | May 2021



\$15,000,000

GROWTH AND ACQUISITION CAPITAL

Enterprise SaaS Provider
Seattle | February 2021



SightPartners

\$25,000,000

ACQUISITION CAPITAL

Ophthalmology/Optometry Service Provider
Pacific Northwest | November 2020



\$16,000,000

NON-DILUTIVE GROWTH CAPITAL

Integrated Circuit Developer
Southeast | July 2020



\$6,500,000

GROWTH / WORKING CAPITAL

Plug-n-Play Light Switches
Seattle | April 2020



\$25,000,000

REFINANCE EXISTING DEBT

HVAC/Mechanical Contracting Platform
Midwest | January 2020



\$14,000,000

GROWTH / WORKING CAPITAL

Asset Light Logistics Provider
California | November 2019

INVESTMENT TEAM & CONTACT

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1. \$3.1B AUM as of 12/31/20.

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